

# MARJI KLIMA

## CHIEF OPERATING OFFICER

**CERTIFIED NONPROFIT PROFESSIONAL (CNP) | GCU MBA | ASU BS  
ELEMENTARY AND SPECIAL EDUCATION | OPERATIONS & FINANCE**

With 11+ years of leadership in the nonprofit sector, I specialize in financial management, process optimization, and technology integration to drive organizational efficiency. My expertise spans nonprofit governance, board relations, regulatory compliance, and strategic planning—ensuring sustainable growth and risk mitigation.

Before transitioning to the nonprofit space, I spent over two decades building and managing a successful medical transcription business in Phoenix. I worked closely with physicians to ensure accuracy and confidentiality while overseeing IT, payroll, accounting, and workforce recruitment.

### EXPERTISE

Nonprofit Leadership | Financial Management | Process Optimization |  
Board Relations | Risk Mitigation | Contract Negotiation | Technology  
Integration | Strategic Planning | Fundraising & Sustainability | Cross-  
Functional Team Leadership

